



**Position Title:** Analyst  
**Department:** Corporate Development  
**Exemption Status:** Exempt

### **Petro Waste Environmental LP**

Petro Waste is a rapidly growing private equity-backed company that focuses on the disposal of non-hazardous oil field waste with an extensive network of state-of-the-art, RRC-permitted operating facilities and planned facilities. Due to this growth, the team is currently searching for an Analyst to join the team in San Antonio, Texas.

### **Position Overview:**

This position represents a unique opportunity to gain oil and gas corporate development experience working for a rapidly growing private-equity backed platform that is actively engaged in evaluating new M&A and business development opportunities. The Analyst's role will comprise all aspects of corporate development including, but not limited to, financial modeling and M&A analysis, preparation of presentation material for senior management and the Board of Directors, market analysis, business development support, budgeting and forecasting, and various other ad hoc projects. This position will report directly to the Corporate Development Associate and will work closely with team members from all facets of the business, including Sales, Accounting, & Operations. The position will have significant exposure to senior management, including the CEO, COO, SVP of Sales and the Controller, as well as team members from the private equity sponsor.

### **Essential Job Functions:**

- Developing interactive, creative and complex financial models for new M&A opportunities, budget/forecasts, business development and financing initiatives.
- Creating presentation material for senior management and the Board of Directors.
- Market monitoring, including current customer trends and identification of prospective new customers
- Assisting Sales team with onboarding of new customers, creation of customer price sheets, and other ad hoc analysis
- Monitoring company performance to assist Sales and Operations team in management of P&L
- Working with private equity sponsor on a variety of projects and analysis



### **Skills and Qualifications:**

- Bachelor's Degree with a focus in Finance, Economics, and/or Accounting
- 0-2 years of experience in financial analysis, preferably in the oil and gas industry. Recent graduates are welcome to apply.
- Excellent communication skills, both written and oral.
- A high level of proficiency with Microsoft Office (Outlook, Word, Excel, and PowerPoint) and internet-based systems.
- Strong understanding of financial accounting and key metrics associated with an income statement, balance sheet, and cash flow statement
- Sound foundation in financial modeling
- Detail-oriented, consistent, organized and ability to use good judgment & discretion.
- Ability to work independently with minimal supervision and prioritize duties.
- Strong work ethic, integrity and a dedication to customer service
- Capability and eagerness to occasionally work long hours to meet tight deadlines

*The above description is meant to provide an overview/summary of the nature and level of work being performed; it should not be construed as an exhaustive list of all responsibilities, duties and requirements of the job. Petro Waste Environmental reserves the right to modify the content formally or informally, follow any other job-related duties/functions requested by their supervisor. Further, all employment at Petro Waste Environmental is of an at-will nature and, as such, the company reserves its right to terminate any position or employee (with or without notice and with or without cause) within its discretion.*